

Craft

Craft for Aerospace and Defense

Protect your supply chain from foreign influence, security threats, financial instability, and compliance violations.

Get started



Industry Challenges

Foreign Influence

Cybersecurity Risk

Operational Risk

Regulatory Compliance

Financial Risk

Data Tracked

Data Quality

Scalable Modules

Supplier Intelligence

Supplier Risk Management

Supply Chain Risk Management

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Protect your operations from high-risk suppliers and enhance supply chain resilience

Craft's Supplier Risk Management solution helps aerospace and defense organizations identify, monitor, and mitigate risks to ensure compliance, prevent disruptions, and maintain business continuity.

Evaluating suppliers is the first step to a strong, proactive supplier risk management program. Craft addresses critical areas such as regulatory compliance, financial stability, quality assurance, and detecting foreign influence to safeguard against security threats and operational issues.

By providing comprehensive visibility into the supply chain, Craft enables organizations to identify at-risk suppliers and hidden threats, enhancing supply chain resilience and operational integrity.



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Safeguard against foreign influence, protect IP, and mitigate disruption from political tensions.

Globalization has contributed to an increasingly complex web of multi-tier supplier networks, often obscured by layers of holding companies and limited public information. This lack of transparency enables political and economic adversaries to conceal foreign ownership, steal intellectual property, disrupt critical infrastructure, and execute cyber attacks.

Without accurate and reliable supplier data, it is extremely challenging to understand ultimate beneficial owners (UBOs) and foreign investment, which makes it difficult to safeguard your supply chain against foreign influence. This can leave you vulnerable to economic espionage, IP theft, and other disruptions caused by political tensions.

Craft can help you identify suppliers that could threaten your ability to secure government contracts and put your IP at risk.

Comprehensive risk data from best-in-class data partners delivered in a single platform



Foreign affiliations, employment, education, groups, authorship



Foreign ownership and investment



IP transfer risk, foreign influence in technology transfer (FITT) risk



Ultimate beneficial ownership and fraud

Cybersecurity Risk

Understanding risk and protecting your customers and business operations

Identifying cybersecurity risks in the aerospace and defense industry is crucial due to the highly sensitive nature of the data and technology involved, which are prime targets for cyberattacks. Effective cybersecurity risk management protects against data breaches, intellectual property theft, and operational disruptions, ensuring national security and the integrity of critical defense systems.

Craft can help you quickly evaluate supplier risk with easy-to-understand cybersecurity scores and individual issue reports that include score history and customized guidance for improvement.

41% of organizations reported that they experienced three or more critical risk events in the last 12 months.

Source: Forrester

CYBERSECURITY DATA TRACKED:

- Cybersecurity scores
- Sub score issues
- Network security
- Application security
- Dark web
- DNS Health
- Patching cadence
- Endpoint security
- Hacker chatter



Operational Risk

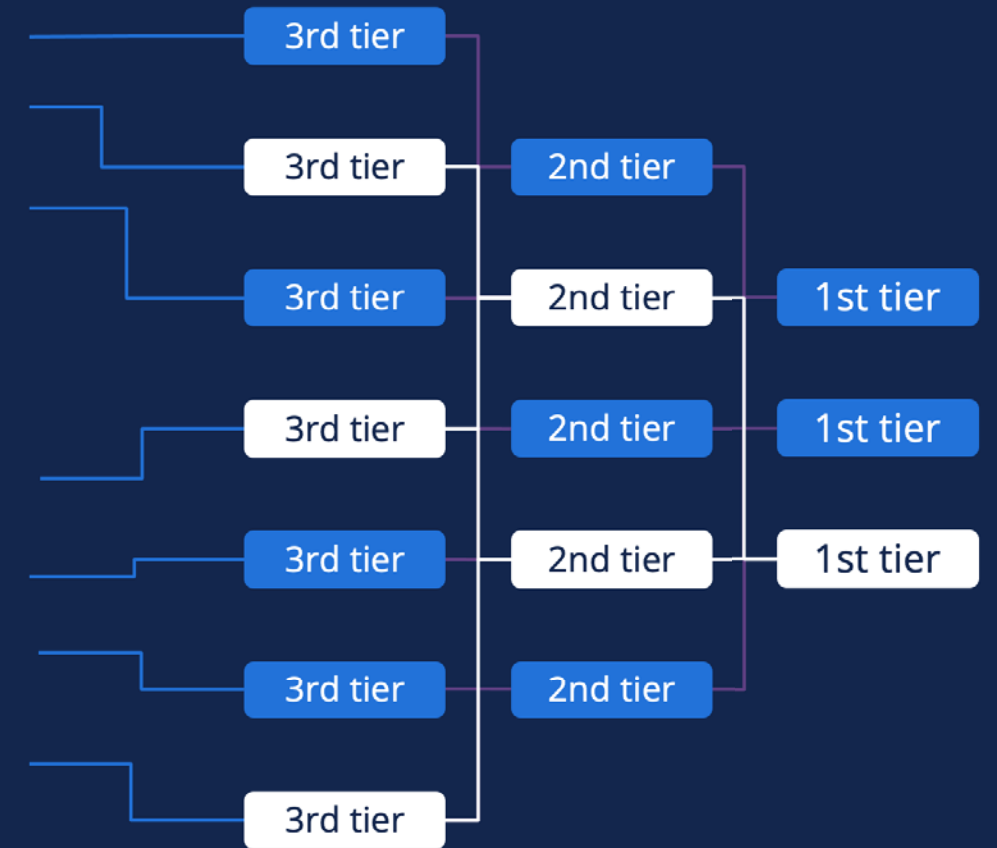
For aerospace and defense companies, it is crucial to identify operational risks such as supply chain disruptions, production delays, and quality control issues. Heightened geopolitical tensions and increased legislation are causing sourcing disruptions, putting pressure on companies to mitigate risks and gain better visibility into their multi-tier supplier networks.

Understanding where low-tier microelectronics come from in the supply chain and the impact of raw material export bans on critical materials like lithium, gallium, germanium, copper, and cobalt is essential. Enhanced visibility and mapping of the supply chain help prevent issues like sole-sourcing and false diversification, ensuring the reliability and security of supply networks.

Global supply chain leaders found that 48% have visibility into Tier 1 suppliers, 21% into Tier 2 and only 2% into Tier 3.

Source: 2021 McKinsey

Multi-tier Visibility



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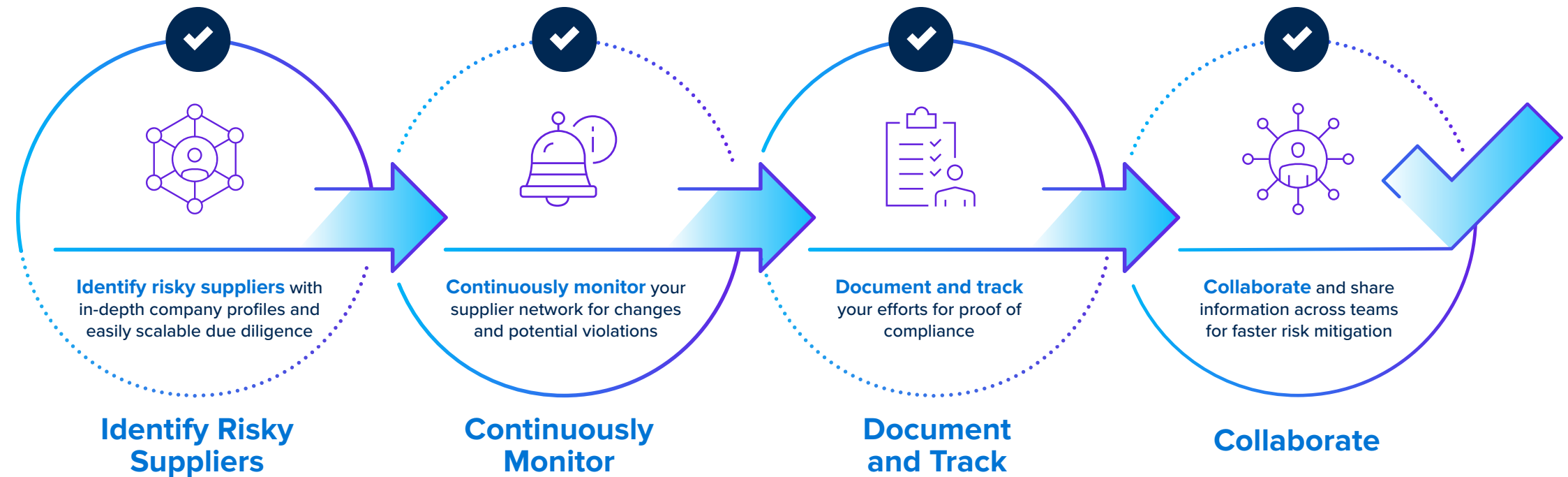
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Get the data you need to stay in compliance

From identifying politically exposed people (PEPs) and ultimate beneficial ownership (UBO) to sanctions and regulatory violations, Craft can help you throughout your compliance process.



Key regulations | [Visit Craft's Compliance Hub →](#)

- International Traffic in Arms Regulations (ITAR)
- Defense Federal Acquisition Regulation Supplement (DFARS)
- Federal Acquisition Regulation (FAR)
- Export Administration Regulations (EAR)
- Cybersecurity Maturity Model Certification (CMMC)
- Anti-Counterfeiting Regulations (DFARS Clause 252.246-7007 and 252.246-7008)
- Conflict Minerals Rule (Dodd-Frank Act, Section 1502)
- Federal Aviator Administration (FAA) Airworthiness Directives

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Financial Risk

Avoid reliance on financially unstable vendors

Getting an accurate understanding of your suppliers' health, especially if you are working with private companies, can be time-consuming and challenging.

Often, the information available only provides a historical snapshot, not an ongoing pulse, leaving you vulnerable to changes in your suppliers' financial health. Craft helps you monitor every company in your supply chain, even your suppliers' suppliers.

346 companies filed to either liquidate or re-organize through bankruptcy in the first six months of 2024, the highest half-year level since 2010.

Source: S&P Global Market Intelligence

FINANCIAL DATA TRACKED:

- Financial statements
- Historical revenue growth
- Cost of goods
- Gross profits
- Financial ratios
- Price to earnings ratio
- Credit scores
- Acquisitions and subsidiaries



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Get a complete picture across crucial risk categories

Over **500 data points** per company tracked in the Craft platform including:



GEOPOLITICAL

Government measures, legal issues



CYBERSECURITY

Vulnerabilities, data breaches, changes over time



FOREIGN INFLUENCE

People, ownership, locations



FINANCIAL

People, ownership, locations



COMPLIANCE

Sanctions, PEPs, forced labor



ESG

Sustainability, emissions, modern slavery



ACTS OF GOD

Natural disasters, weather, epidemics



OPERATING AND COMMODITY

Legal issues, workforce issues, commodities



NEWS AND MEDIA

Reputational

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Data is critical for procurement and supply chain management

Craft's rich data fabric delivers unmatched data breadth and depth by integrating supplier information sourced from leading industry data partners, proprietary machine learning, and your company's operational data. Unlike self-reported data from supplier surveys, our data undergoes a meticulous validation process ensuring accuracy and reliability.

- 1,300+ data streams covering all major risk categories
- Third-party data verification for quality and consistency
- Best-in-class specialty data provider
- Integrated with your operational data

SUPERIOR DATA FABRIC



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The industry's most flexible, scalable platform designed to grow with you

The Craft platform consists of four modules and offers flexible pricing based on your data priorities, required functionality, and number of suppliers.



Craft Sense

Assess immediate risk and create a foundation for future supplier intelligence

Complete and validated supplier visibility across all risk domains

Scalable due diligence with configurable supplier portfolios

Supplier comparison for sourcing new vendors



Craft Protect

Proactively monitor for risk, exposure and violations and identify potential supply chain disruption

AI driven event and compliance monitoring

Highly configurable alerts and risk scores

Centralized risk hub



Craft Impact

Understand the full impact of risks in your supply chain

Clarity of your most strategic suppliers

Prioritized impact by integrating your operational data with risk intelligence

Easy to understand supplier dependencies with N-tier mapping



Craft Operate

Make smarter supplier decisions, mitigate risk and optimize supply chain strategies

Faster cross-organizational action with integrated workflows

Aligned teams with collaborative workspace and sharing

Simplified compliance with trackable reporting

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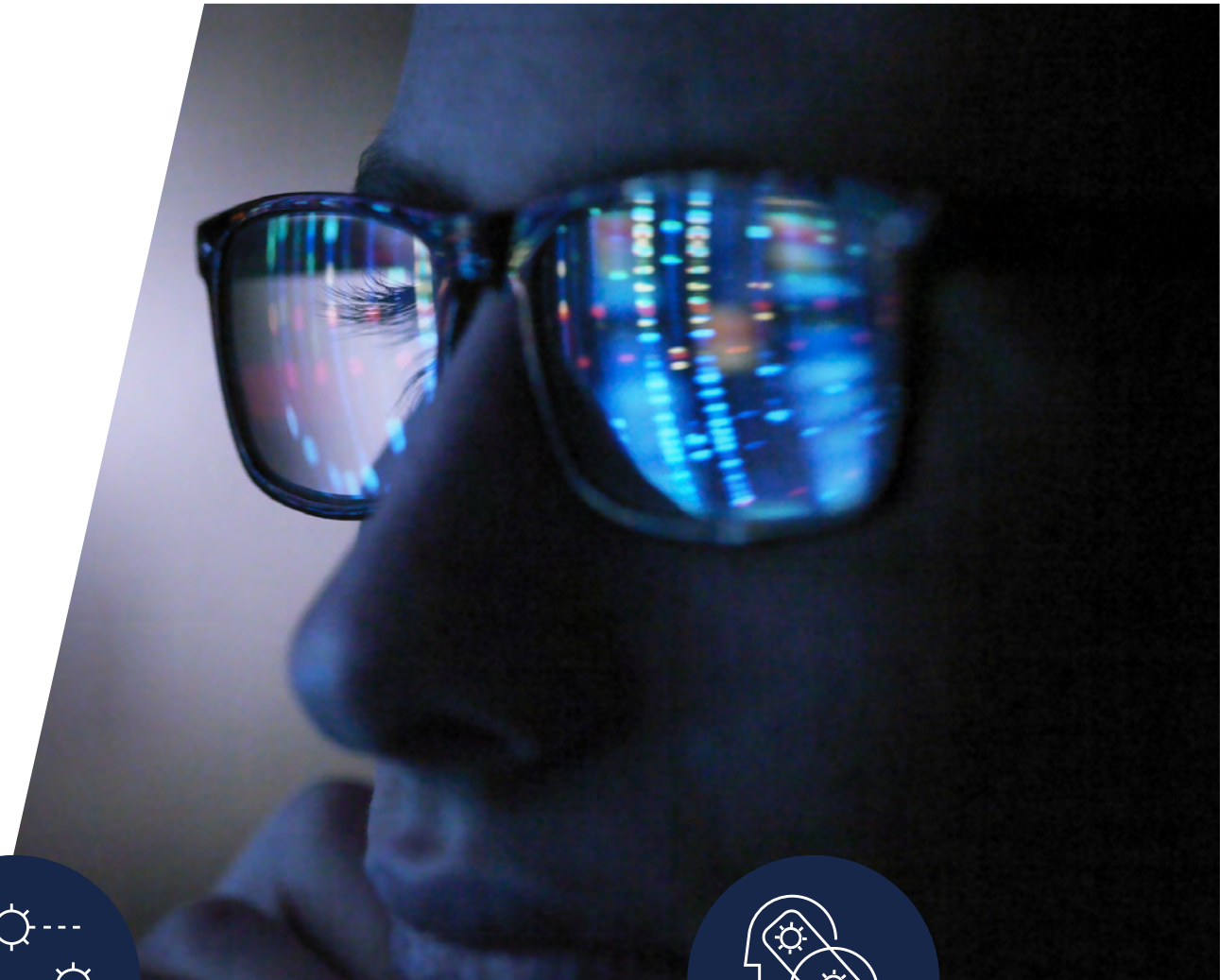
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Make smarter supplier decisions with Supplier Intelligence for Due Diligence

Centralize your supplier decisions in one platform with a comprehensive view of your supplier network across all risk domains, powered by reliable, third party verified data.



Holistic Visibility

From siloed and incomplete supplier data to → a centralized 360-degree view, including third-party, multi-tier, internal spend data, and contextual insights



Superior Data Fabric

From unreliable, incomplete supplier data → to 1,300 third-party data streams validated across all risk domains, including specialized niche data



Faster, Aligned Supplier Decisions

Transition from slow, manual evaluations → to fast and easy assessments and seamless collaboration in just a few clicks

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Reduce the impact of potential disruption with **Supplier Risk Management**

Utilize configurable event monitoring and timely, relevant alerts to stay informed about supplier health changes, prioritize threats, and proactively avoid disruption.



Centralized Risk Hub

From scattered risk identification → to a centralized, user-friendly view, featuring supplier health scores across 13 risk domains



Event Monitoring & Alerts

From inconsistent alerts and unreliable event monitoring → to dependable event monitoring and prioritized, timely alerts with relevant scoring, to help you focus on what's most important



Faster, Collaborative Risk Mitigation

From disjointed teams with slow manual responses → to empowered, well-informed teams with fast, trackable, cross-functional risk mitigation

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Understand dependencies and impact across your supplier network with **Supply Chain Risk Management**

Gain insights into supplier dependencies to predict and mitigate risk, and optimize supply chain strategies to prevent disruptions before they happen.



Uncover multi-tier supplier dependencies

From hidden risk within your second and third-tier suppliers → to contextualized intelligence and multi-tier mapping that reveals dependencies and vulnerabilities



Improve impact assessment accuracy

From costly disruptions → to preventative risk mitigation through validated impact analysis using your operational data



Optimize supply chain strategies and collaboration

From reactive siloed teams → to cross-team alignment and collaboration, enabling optimized supply chain strategies and more efficient remediation workflows

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Success Story

Leading global security, defense and aerospace contractor

“Craft was critical in helping us find suppliers and alternate suppliers around our manufacturing centers. We need to have suppliers within 12 hours of them, and Craft enabled us to add resilience to our existing supply base.”



Business Challenge

Needed to identify threats and improve visibility and monitoring capability across 30,000+ global suppliers



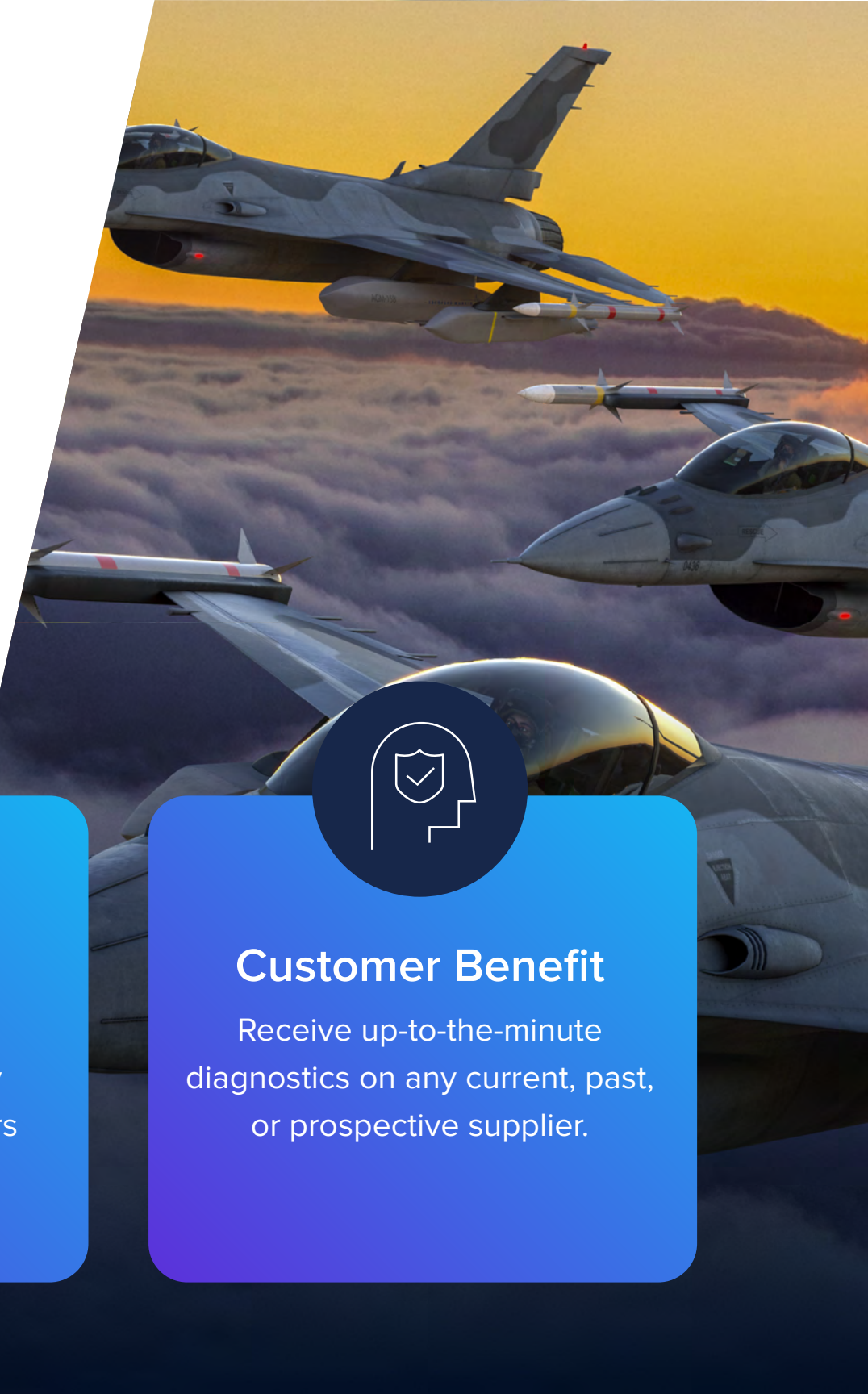
Craft Solution

Implemented Craft across 250 suppliers, and quickly scaled to full set of suppliers



Customer Benefit

Receive up-to-the-minute diagnostics on any current, past, or prospective supplier.



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Advanced Data Fabric

1,300+ data streams that easily integrate with data on your locations, products, projects, and more.



Highly Configurable Alerts

Continuously monitor risk, but avoid the noise, with configurable alerts tailored to your priorities and AI-driven intelligence.



Dynamic Collaboration

The industry's most user-friendly SRM platform with a built-in collaboration workspace that accelerates information sharing and action

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Better intelligence, better protection for your business



Safeguard your reputation



Protect against data breaches



Ensure business continuity



Avoid single source suppliers



Stay in compliance and avoid fines



Protect your bottom line



Respond to disruption faster



Ensure ethical, sustainable practices



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Craft empowers organizations to strengthen their global supply chains. Our advanced data fabric and risk mitigation engine provides 360-degree visibility to quickly explore and evaluate suppliers, AI-driven insights to minimize disruptions, and collaborative tools to optimize supply chain strategies.

With Craft, organizations can confidently navigate regulatory environments, uphold ethics, and drive business continuity and growth.

Schedule a demo and learn more about Craft for Aerospace and Defense

sales@craft.co

